SAP – S4 HANA SALES



Course : SAP – S4 HANA SALES

Duration : 45 Days

Fee :

Demo Date :

Contact No. : 9014292848



SAP S/4 HANA SIMPLE LOGISTICS NEW TECHNOLOGIES

- SAP HANA Technology Deep Dive
- SAP S/4 HANA Introduction
- What's the need for a new Business Suite
- S/4 HANA and its differences with ECC

INTRODUCTION OF FIORI/UI 5

- User Interface Vs User Experience
- Introducing SAP Screen Personas
- FIORI Application types Transactional, Analytical, Fact sheet Role based, Responsive, Consistent
- FIORI personalization Deep Dive
- Creation of groups in FIORI
- Business Process in SAP S/4 HANA

SAP ACTIVATE METHODOLOGY FOR S/4 HANA

- Activate Methodology Deep Dive
- New Implementation System Conversion
- Migration to SAP S/4 HANA -Migration Cockpit Landscape Transformation
- SAP JAM ➤ SAP Best Practices Road map viewer Deployment options
- Cloud, on- Premise, Hybrid, Private cloud

BUSINESS CASE

• S4 HANA Implementation for a model company - Real Time Project Based on BBP

ENTERPRISE STRUCTURE

• Identifying enterprise structure in SAP S4 HANA

BUSINESS PARTNER

- Customer Vendor integration (CVI)
- Basic Configuration
- Synchronization control
- Customer Integration Configuration
- Business Partner A/C grouping
- BP Category

MATERIAL MASTER

• Delta Changes in S/4 HANA



CUSTOMER MATERIAL INFO RECORD - CMIR

- Create Customer Material Info FIORI APP VBAK and VBAP table comparison
- Manage sales order FIORI APP
- Overview of sales process END-TO-END scenario Order- Delivery- Billing Using FIORI

SALES

- Manage sales order FIORI APP
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BACK ORDER PROCESSING

• WIN, GAIN, REDISTRIBUTE, FILL, LOSE

PRICING

CREDIT MANAGEMENT
EMBEDDED ANALYTICS
MATERIAL LEDGER
AATP in S/4 HANA Vs ATP in ERP
OUTPUT DETERMINATION
BRF+

SETTLEMENT MANAGEMENT (REBATES IN ECC)

• Settlement management in S/4 HANA